



TCCUS-sme Client Announcement



Granite Federal Credit Union Selects Open Solutions' TCCUS-sme and HA Option

January 27, 2006

GLASTONBURY, Conn., January 26, 2006– Granite Federal Credit Union, with over \$200 M in assets and 29,000 members, has recently committed to a full system upgrade to TCCUS-sme. The conversion is planned to take place in September, 2006.

Granite has also selected an innovative *High Availability* option that will enable total load balancing in addition to substantial assurance against hardware failure through system redundancy. This provides up-time from single points of failure 24 x 7 and makes possible maintenance while the system is on line.

Credit Union CEO Curt Doman commented on the decision, "This commitment represents the pinnacle in a of a 20-plus year relationship with a great technology partner. There is a great payoff in a long-term partnership with a data processor that can help us implement our credit union strategy with leading technologies. We have high confidence that our TCCUS-sme technology choice with the High Availability hardware option will meet our needs well into the future."

Mr. Doman continues, "The HA option has been in our strategic plan for some time now. We are also very pleased that TCCUS-sme offers a system with the speed and functionality available under such an economically acceptable model. The TCCUS-sme product features familiar browser technology that makes staff training relatively easily and the additional back office functions we look forward to increased productivity and staff efficiency. We've been pleased with the service and commitment to quality over the years and this move conveys our optimism about an on-going win-win technology partnership with Open Solutions for years to come."

The Complete Credit Union Solution was designed to be an open architecture application, creating the flexibility necessary for running a service-oriented financial institution. It provides credit unions with a fully featured strategic product platform, integrating core data processing with customer-centric applications such as Internet banking, business intelligence, financial accounting, credit card processing, imaging, and interactive voice response solutions. The recently announced Standard Market Edition is a less complex implementation for credit unions seeking significant base functionality without certain business and real-estate sophistication. It is a proven solution for credit unions working in a generalist management environment.

For more information about Open Solutions' Standard Market Edition contact Joe Shelby at 801-222-0200, or visit www.opensolutions.com/sme